

About Adams Integra...

Richard Dixon BSc (Hons) MRICS

Richard qualified as a Chartered Surveyor in 1989 and has developed a growing interest in the world of housing and property development, and in affordable housing, over that period. His work experience spans posts in private practice surveying, local authority estates, commercial construction and development; and most recently in this consultancy role. This enables Richard to understand the perspectives, roles and requirements of the various stakeholders in our industry – which has been a key factor in the provision of a range of development viability and related work.

Rob Searle BSc (Hons) MSc

Rob's technical background is in scientific research and building surveying, having worked for B.S.R.I.A and in private practice. For the past six years however Rob has worked on development viability projects for clients across the Country. Rob now jointly manages the viability study workload. Specialising in the technical aspects, Rob has helped develop the appraisal tools used for both strategic local authority development viability studies and more site specific review. Rob is also a qualified EcoHomes and Code for Sustainable Homes Assessor.

Summary of Adams Integra's session

We will be giving an overview of our approach to reviewing development viability, which applies residual land valuation techniques.

The consultancy is a market leader in this area of work - in the context of setting affordable housing policy targets. The presentation will provide an insight in to the process, which increasingly involves considering the sensitivity of outcomes to a wide range of other development costs and obligations alongside affordable housing.

Having explained the principles and introduced issues to be borne in mind, the session will briefly outline what the outcomes were locally. Finally, it will aim to share some further pointers from Adams Integra's wider experience of the policy development and examination in public processes.

We have been involved in this area of work since 2003, having now completed a large number of viability studies related to wide ranging location types and scenarios throughout the Country.

The consultancy will be represented by Richard Dixon and Rob Searle, who have developed this area of work and lead the preparation of all of Adams Integra's viability studies.